

NEIL BAJAJ

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EDUCATION

Bachelor of Mathematics – Computer Science

Graduated: June 2024

University of California, San Diego | Minor in Machine Learning

GPA: 3.60 / 4.00

Relevant Coursework: Advanced Data Structures, Software Engineering, Supervised Machine Learning, Unsupervised Machine Learning, Design & Analysis of Algorithms, Recommender Systems and Web Mining

EXPERIENCE

Data & AI Analyst, Digital Services Consultant

October 2024 – Present

Citrin Cooperman | Carlsbad, CA

- Consult enterprise clients on data and AI strategy leveraging the full Microsoft stack: Power BI, Power Automate, Copilot Studio, Microsoft Fabric, and Azure AI Foundry.
- Architected and launched an internal AI chatbot that routes client inquiries to the correct internal service team — improving cross-sell conversion rates and enabling measurable cross-team collaboration between 10 different teams for the first time.
- Engineered a fully automated patient eligibility verification workflow integrating Playwright-based RPA within Power Automate Desktop, automatically pulls patient lists from the CRM, validates eligibility on a government portal, and writes results back to the CRM — eliminating 35 hours of manual work per week.

PROJECTS

AI Operator Agency, Founder

[SersweAI](#) | San Diego, CA

- Drive 5–20 hours per week in time savings for clients by identifying and automating high-friction manual processes, directly improving operational efficiency and bottom-line impact.
- Built and deployed a fully automated sales engine — including AI agents that scrape the web for targeted leads, execute cold email outreach campaigns, handle follow-up sequences, and generate branded marketing content. Brought SersweAI in front of 50% more companies, increasing outreach and growth.
- Designed and deployed end-to-end AI-powered lead generation systems for 3 clients, automating prospect discovery and outreach pipelines that consistently delivered qualified leads and measurable business growth. Helped clients have 10% more leads come to their mailbox saving them 20 hours of manual work a week.
- Generated a client pipeline by attending San Diego networking events, conducting business model assessments, and proposing tailored AI solutions to close identified revenue gaps.

[Savvo.app](#) — AI-Powered Relationship Manager

- Built and launched a networking CRM that turns raw meeting notes into structured contacts using AI — no forms, no manual entry.
- Tracks relationship health across your network and sends daily digest emails before connections go cold.
- Features semantic search, Google Calendar sync, AI-drafted follow-ups, meeting prep briefs, and intro suggestions.
- Stack: Next.js, TypeScript, Supabase (PostgreSQL), OpenAI, Stripe, Vercel, Upstash Redis, Resend.

TECHNICAL SKILLS

AI & Automation: N8N, Claude AI, Copilot Studio, Azure AI Foundry, Playwright RPA, Power Automate

Data & BI: Power BI, Microsoft Fabric, SQL, Data Modeling, Dashboard Design

Cloud & Dev: Azure, REST APIs, CRM Integration, Web Scraping, Workflow Automation

Business: Client Discovery, Solution Selling, Networking, Cross-functional Collaboration

Certifications: Microsoft Power BI Data Analyst (PL-300), Microsoft Certified Fabric Analytics Engineer (DP-600), Microsoft Certified Fabric Data Engineer Associate (DP-700), Designing and Implementing a Microsoft Azure AI Solution (AI-102)